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# **Evaluation 101:** The Building Blocks of Success

*National Council*

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# AGENDA + OBJECTIVES

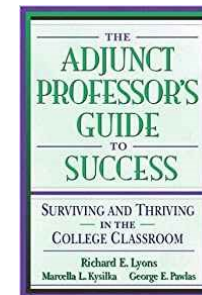
- About me
- What is evaluation?
- Why does evaluation matter?
- How do we define evaluation?
- Small group discussion
  
- *Providing the fundamental building blocks to understand the importance of evaluation and frequently used terminology.*

# About Me

- Policy and research experience
- Worked on Capitol Hill.
- Taught at numerous colleges and universities.
- Currently pursuing my Ph.D. in Higher Education at the University of Maryland. I study the civic engagement of diverse communities.
- Creating a culture of effective data use
- Shifted the culture at CASA de Maryland to focus on data and outcomes.
- Conducted research, elevated data systems, and developed internal process to track outputs and outcomes.
- Worked with Urban Institute on federal grants, launched data ambassadors and Faculty Learning Circle.



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# What is Evaluation?

- Measuring the success of our programs and initiatives.
- How do you define the success of your programs or initiatives?
  - Take 10 minutes to discuss with a partner.

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# Evaluation matters

- Tells the organization's story through factual information
  - Documents the **IMPACT**
  - Demonstrates the **RELEVANCE**
  - Builds our **BRAND**
- Shapes the culture
- Informs strategic decision-making
- Helps to raise money!

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# How do we define evaluation?

**Qualitative Methods:** data are in the form of quotes, observation notes or interview transcripts. Interviews, focus groups are used to capture qualitative data.

**Quantitative Methods:** data in the form of numbers, statistics, charts or tables and can be based on a larger sample. Questionnaires and computer software are used to capture quantitative data.

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# Evaluation Terminology

**Outcome:** The ultimate impact of the body of work. Outcomes are not numeric and instead help expand our thinking of how our work makes a difference.

*Example: Ensuring that all eligible voters in our state vote during state, local and national elections.*

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# Evaluation Terminology

**Strategy:** The body of work that will help us reach the intend outcomes.

*Example: Mobilize voters in our state (California, Florida, New York, etc.) through X. Not numeric-it narrows the scope of the work.*

**Tactic:** Numeric targets that will allow us to implement sound strategies and reach intended outcomes.

*Example: Increase voter turnout by X in 2019 Virginia elections. Over 50,000 voters vote in Virginia during the 2019 elections.*



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# Small Group Discussion

- X League holds a debate with two local candidates prior to an election.
  - What does success look like for that League?
  - How would you measure it?
  
- X League conducts a voter registration in a high school during an election year
  - What does success look like for that League?
  - How would you measure it?

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Thank you and contact me, anytime!

**Amilcar Guzman**

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League of Women Voters

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