# Increasing Your Engagement on Social Media

Taking it to the Next Level



#### Housekeeping

- This meeting will be recorded to keep accurate notes and to share with attendees after the call
- Staff will be monitoring the chat box
- If you are not speaking, please mute yourself to minimize distractions
- Slides and additional resources will be available on the League Management Site: <a href="https://www.lwv.org/league-">https://www.lwv.org/league-</a> management/recruitment-engagement/organizing-resources-build-league-power



#### **Community Norms**

- What is learned here leaves here!
- Use the chat box to add thoughts, experiences, and/or questions to the conversation!
- Bring your full self!
- It's ok to slow down in this new normal of COVID-19
- Trust people's intentions
- Exercise patience
- Have fun!

Any additions to our Community Norms? Share them in the chat box!



## Increasing Your Engagement on Social Media



Caitlin Rulien
COMMUNICATIONS MANAGER



## Increasing Your Engagement on Social Media

#### **Principles and best practices**

#### Outreach and turnout

- Promoting events online
- Building your email list

#### Facebook advertising

- Goals
- Disclaimers & Authorizations
- Ad Types

#### Live video and streaming



## Principles & Best Practices

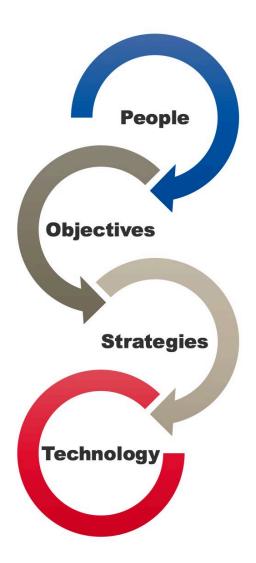






"Marketing is the ingredients, PR is the cake displayed in the window." -PR News Social Community bit.ly/1xfXhof

#### The Groundswell POST Method



Assess your supporters' social activities

Decide what you want to accomplish

Plan for how relationships will change

Decide what social technologies to use



#### People

- 1. Who are your readers?
- 2. What motivates them?
- 3. Where do they spend time online?
- 4. What are you trying to get across?
- 5. What's unique?
- 6. What's in it for your readers?





### Outreach & Turnout



#### Meeting people where they are





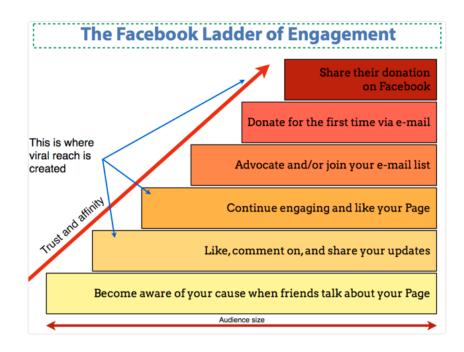






#### How to build your list online

- Add a call to action in your communications
- Add a link to your email signatures
- Encourage supporters to share and forward your emails to their networks
- Use targeted ads





### Facebook Advertising

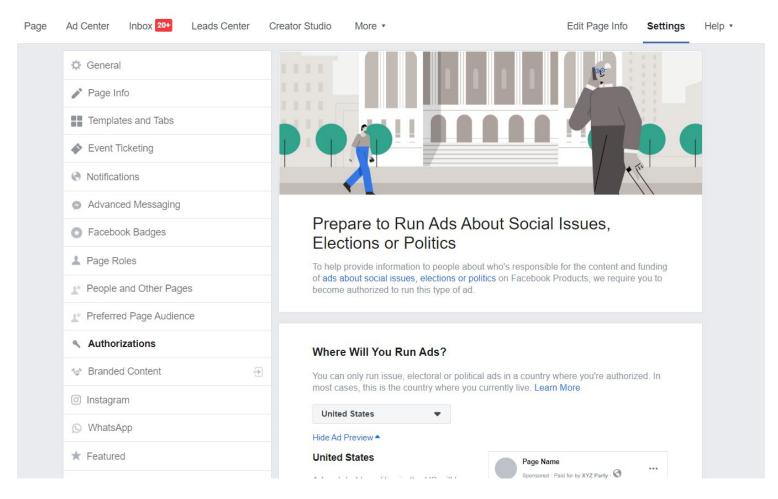


#### **Objectives**

- 1. What is success to your League?
- 2. How can you measure that success?
  - Traffic
  - Increased donations
  - Email leads

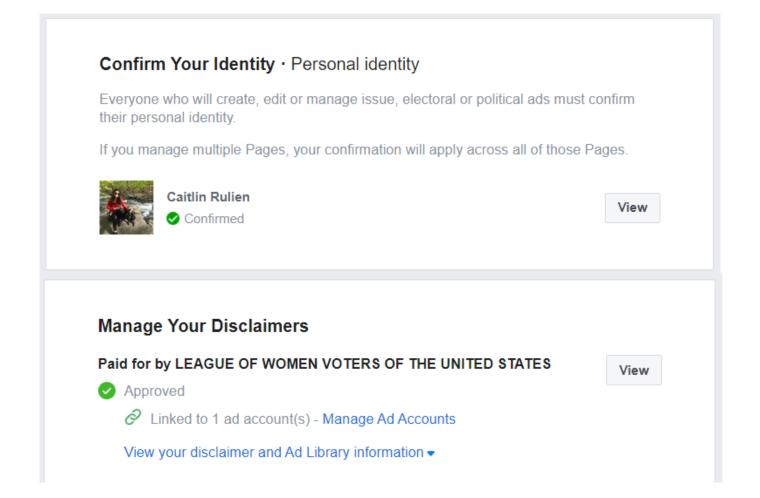


#### **Disclaimers & Authorizations**





#### **Disclaimers & Authorizations**



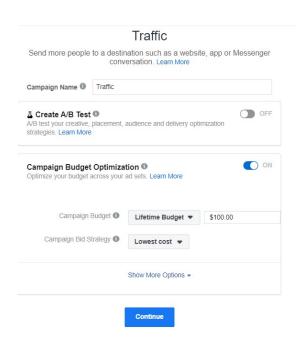


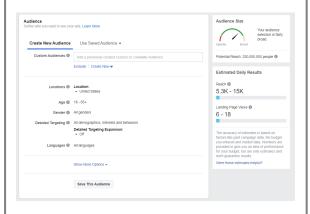
#### **Ad Types**

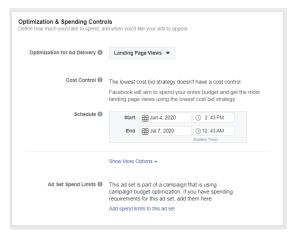
Awareness	Consideration	Conversion
Brand awareness	Traffic	Conversions
Reach	Engagement	Catalog sales
	App installs	Store traffic
	■ Video views	
	Lead generation	
	Messages	



#### **Ad Types**







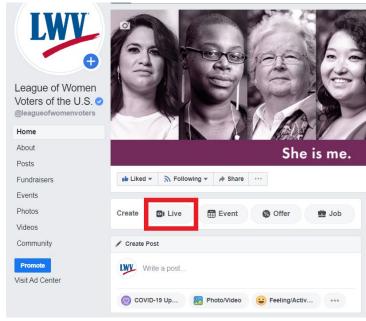


## Live Video & Streaming



Reach a wider audience with livestreaming

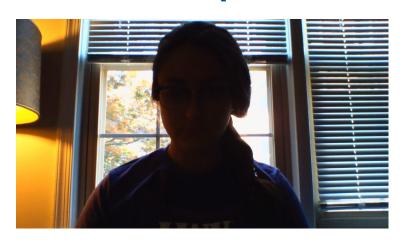
- Consider livestreaming your discussions to Facebook or YouTube Live
- Automatically stream from Zoom to Facebook or YouTube







#### LIGHTS (camera, action)





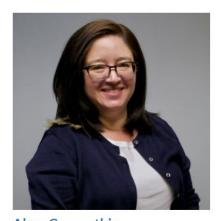








## Thank you to our wonderful facilitators!



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